



RESPONDENT

D7.5 – Exploitation Roadmap 1

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Executive Summary

This document summarises and deals with the management of the exploitable results for the RESPONDENT project. This activity will gain precision and become sharper as developments will progress, therefore getting closer to the results exploitation, as nowadays it has only been one year since the project's kick-off.

This deliverable summarizes the RESPONDENT project Exploitable Results (ER) and their exploitation vision, serving as an intermediate analysis of their progress. It characterizes their distinctive features, maturity levels and steps needed to maximize exploitation, market uptake and commercialization. It is part of Work Package 7 (Roadmap to Impact) and specifically of Task T7.2 (Exploitation Roadmap). T7.2 activities, initially reported in this report will continue to accompany the development of the results until M28, with a final document D7.6. They will run in parallel to the technical developments to ensure readiness of market entry, while at the same time shaping the development paths to increase the strengths and limit the weaknesses.

In total, after evaluating the status of the project, 9 ERs have been identified and characterized. As part of the activities foreseen in this task, SWOT analysis and Value Proposition Map analysis have been carried out and are documented. Further analysis and exploitation strategy refinement will be documented in D7.6 in M28 with the new or updated developments, and also including a Lean Canvas of the ERs with more potential of exploitation.